

Summary of Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2023 (Japanese Standards)

All information contained in this document has been prepared in accordance with generally accepted accounting principles in Japan.
This document has been translated from the Japanese original for reference purpose only.

February 9, 2023
Shares listed: Tokyo

Company name: Duskin Co., Ltd.

Code number: 4665 URL: <https://www.duskin.co.jp>

Representative: Hiroyuki Okubo, Representative Director, President and CEO
Contact: Keiichi Emura, Operating Officer; Manager, Corporate Planning

Tel: (06) 6821-5071

Scheduled date for release of quarterly report: February 13, 2023

Scheduled date of dividend payment commencement: -

Preparation of additional financial results materials: No

Holding of quarterly financial results meeting: No

(Amounts less than one million yen are dropped.)

1. Consolidated Financial Results for the Period from April 1, 2022 to December 31, 2022

(1) Results of operation

Percentages indicate the change against the same period of the previous fiscal year.

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
9 months ended Dec. 31, 2022	128,180	4.0	9,020	-12.5	11,058	-8.9	7,594	-9.0
9 months ended Dec. 31, 2021	123,294	6.5	10,310	69.4	12,144	57.2	8,343	115.8

Note: Comprehensive income – Dec. 31, 2022: 7,515 million yen (-4.2%), Dec. 31, 2021: 7,843 million yen (32.1%)

	Profit per share		Profit per share (Fully diluted)	
	Yen		Yen	
9 months ended Dec. 31, 2022	153.71		153.64	
9 months ended Dec. 31, 2021	169.03		168.94	

(2) Financial positions

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of Dec. 31, 2022	195,185	152,661	78.0
As of Mar. 31, 2022	198,055	151,026	76.1

Reference: Shareholders' equity – Dec 31, 2022: 152,270 million yen, March 31, 2022: 150,661 million yen

2. Dividends

	Dividends per share				
	End of 1st Q	End of 2nd Q	End of 3rd Q	Year-end	Total (Annual)
	Yen	Yen	Yen	Yen	Yen
Year ended Mar. 31, 2022	-	30.00	-	53.00	83.00
Year ending Mar. 31, 2023	-	40.00	-	-	-
Year ending Mar. 31, 2023 (Forecast)	-	-	-	41.00	81.00

Note: Revision of forecast for dividend recently announced: None

3. Forecast of Consolidated Financial Results for the FY2022 (April 1, 2022 - March 31, 2023)

Percentages indicate the change against the previous fiscal year.

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year ending Mar. 31, 2023	170,000	4.2	7,800	-21.2	9,600	-21.4	6,600	-18.8	133.51

Note: Revision of forecast for consolidated financial results recently announced: None

Notes

(1) Changes in significant subsidiaries during the period

(Changes in specific subsidiaries resulting in an adjustment to the scope of consolidation): None

(2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements: None

(3) Changes in accounting principles and estimates, and retrospective restatements

1. Changes due to revision of accounting standards: Yes

2. Changes other than 1, above: None

3. Changes in accounting estimates: None

4. Retrospective restatements: None

Please refer to 2. Consolidated Financial Statements (3) Notes to Consolidated Financial Statements (Changes in accounting policies) on page 9.

(4) Number of shares issued (Common stock)

1. Number of shares issued
(including treasury shares)

As of Dec. 31, 2022:	50,994,823	As of Mar. 31, 2022:	50,994,823
----------------------	------------	----------------------	------------

2. Number of treasury shares

As of Dec. 31, 2022:	1,952,674	As of Mar. 31, 2022:	1,559,747
----------------------	-----------	----------------------	-----------

3. Average number of shares outstanding during the
period

9 months ended Dec. 31, 2022:	49,409,554	9 months ended Dec.31, 2021:	49,363,227
-------------------------------	------------	------------------------------	------------

This summary of financial statements is exempt from the quarterly review by certified public accountants or audit corporations.

Explanation regarding the appropriate use of business forecasts

Note for the financial forecast

The financial forecast contained in this report is based on information available at the time of preparation of the report and certain assumptions considered reasonable, and thus Duskin makes no warranty as to the achievability of the forecast. Readers are advised that actual results may differ significantly from the forecast.

Contents of Attachment:

1. Qualitative Information	2
(1) Business Results	2
(2) Financial Position	4
(3) Forecast	4
2. Consolidated Financial Statements	5
(1) Consolidated Balance Sheets	5
(2) Consolidated Statements of Income and Statements of Comprehensive Income	7
Consolidated statements of income	7
Consolidated statements of comprehensive income	8
(3) Notes to Consolidated Financial Statements	9
Notes relating to going concern assumption	9
Notes on significant changes in shareholders' equity	9
Changes in accounting policies	9
Segment Information and Other Information	10

1. Qualitative Information

(1) Business Results

In the first nine months of fiscal 2022 (April 1 to December 31, 2022), Japan's economy gradually returned to normal along with the easing of strict restrictions on the behavior to prevent the spread of the coronavirus. Nonetheless, the business environment remained challenging for Duskin due to the ongoing ebb and flow of the spread of the coronavirus. While a variety of measures aimed at moving to a new phase in which we live with the virus are steadily being implemented, the future remains very unclear because of such factors as the prolonged war between Russia and Ukraine, sharply rising energy and raw material prices, and unpredictable foreign currency exchange markets.

It was in this environment that we launched the Medium-Term Management Policy 2022 (for the three years from fiscal year ending March 31, 2023 to fiscal year ending March 31, 2025). This medium-term business strategy is Phase III and the final phase of our long-term strategy ONE DUSKIN. During this final phase, we are pursuing a number of initiatives aimed at enhancing our social value and securing sustainable corporate growth. These initiatives include concluding a master franchise agreement with a local corporation in Singapore to expand Mister Donut business there, entering a formal business partnership with Qracian Co., Ltd. to offer more services to make consumer's life even more comfortable, and attaching RFID electronic tags to our rental products, which is the top strategic investment priority of our Medium-Term Management Policy 2022.

Furthermore, to meet challenges such as soaring raw material prices and rising distribution costs, we revised prices for some products. In addition to revising prices for some products in the Food Group core business Mister Donut, we revised prices for rental products as well as some replacement and non-rental products in the Direct Selling Group core Clean Service businesses (rental and sale of dust control products).

Consolidated net sales during the nine-month period increased by 4,886 million yen (4.0%) year-on-year to 128,180 million yen due to a rise in sales across all business segments. As for profits, consolidated operating profit decreased 1,289 million yen (12.5%) year-on-year to 9,020 million yen, consolidated ordinary profit decreased 1,086 million yen (8.9%) to 11,058 million yen, and profit attributable to owners of parent decreased by 749 million yen (9.0%) to 7,594 million yen. These declines occurred even though gross profits increased as a result of higher sales. They are mainly attributable to the commencement of affixing RFID electronic tags, higher costs due to the rise in fuel prices, and the increase in costs for enforcing measures to further bolster sales and marketing activities at the Direct Selling Group.

	9 months ended Dec. 31, 2021	9 months ended Dec. 31, 2022	Millions of yen	
			Increase/decrease	%
Consolidated net sales	123,294	128,180	+4,886	+4.0
Consolidated gross profit	57,018	58,051	+1,032	+1.8
Consolidated operating profit	10,310	9,020	-1,289	-12.5
Consolidated ordinary profit	12,144	11,058	-1,086	-8.9
Profit attributable to owners of parent	8,343	7,594	-749	-9.0

Result by business segment

Sales

Millions of yen

	9 months ended Dec. 31, 2021	9 months ended Dec. 31, 2022	Millions of yen	
			Increase/decrease	%
Direct Selling Group	82,086	82,785	+699	+0.9
Food Group	32,159	35,473	+3,314	+10.3
Other Businesses	11,408	12,307	+899	+7.9
Total	125,654	130,567	+4,913	+3.9
Intersegment eliminations	-2,359	-2,386	-26	—
Consolidated net sales	123,294	128,180	+4,886	+4.0

Note: Sales by business segment above include intersegment sales.

Operating profit (loss)		Millions of yen			
		9 months ended Dec. 31, 2021	9 months ended Dec. 31, 2022	Increase/decrease	
				%	
	Direct Selling Group	9,985	7,812	-2,172	-21.8
	Food Group	3,231	4,539	1,307	40.5
	Other Businesses	685	637	-48	-7.0
	Total	13,902	12,990	-912	-6.6
	Intersegment eliminations, and corporate expenses	-3,592	-3,969	-377	—
	Consolidated operating profit	10,310	9,020	-1,289	-12.5

Note: Operating profit or loss above includes intersegment transactions.

i. Direct Selling Group

Sales of the Direct Selling Group increased by 699 million yen (0.9%) year-on-year to 82,785 million yen. This was mainly because of a rise in sales in the Clean Service businesses and Health Rent (rental and sales of assisted-living products) and some other businesses, despite lower sales in Rent-All (rental of special event and daily use items), Care Service (professional cleaning and technical services) and cosmetic-related businesses. Operating profit, however, fell by 2,172 million yen (21.8 %) to 7,812 million yen. This was mainly attributable to higher costs and expenses.

The Clean Service businesses carried out a price revision in July, and sales for this core business of the Direct Selling Group increased in both the residential and commercial markets.

For residential products, despite a sales decline for such products as the year-end cleaning set Cleaning Tool Box, sales overall for mop products, the core residential product line, increased. This result is mainly due to sales generated by the updated Robot Cleaner SiRo and higher sales for the Cleaning Basic Three package (consisting of the Lala floor mop, Shushu handy mop, and Muku Mop Cleaner).

For commercial products, sales declined for Clean Kukan air purifier main units, humidifier main units and some other products, but the substantial need of businesses to practice effective hygiene contributed to higher sales of such products as high-performance mats with antibacterial and antiviral functions. As a result, sales increased overall for mats, the core commercial product line of the Direct Selling Group.

In the Care Service businesses, customer-level sales declined for ServiceMaster (professional cleaning services), which had received orders associated with the Tokyo Olympics in the previous fiscal year. Meanwhile, customer-level sales increased for Merry Maids (home cleaning and helper services), Terminix (pest control and comprehensive hygiene management), Total Green (plant and flower upkeep) and Home Repair (fixing scratches and dents).

In other Direct Selling Group businesses, in addition to a decline in sales in the cosmetic-related business, the Rent-All business experienced a slight decline in sales. Although the number of events increased, returning to the pre-pandemic level, and there was an extension of a large contract for Event Hygiene Services, the absence this year of Tokyo Olympics-related orders received during the same period in the previous year affected the results. Meanwhile, sales increased for Health Rent, uniform-related businesses and Life Care (support services for seniors).

ii. Food Group

Total sales of the Food Group increased by 3,314 million yen (10.3%) from a year earlier to 35,473 million yen, as a result of a rise in total customer-level sales at Mister Donut, the core business of the Food Group, and an increase in sales of ingredients and royalties. Operating profit grew by 1,307 million yen (40.5%) to 4,539 million yen.

Mister Donut kept up its solid business performance even though it followed the price revisions of March 2022 with further price revisions for certain products in November, with both customer traffic and sales per customer higher than the previous year and customer-level sales per shop higher than the previous year. In addition, there are more shops in operation primarily due to new shops opening, and total customer-level sales for all shops were higher year-on-year. By product, MISDO Meets, which

continues to be the focal point for our product strategy this fiscal year, received a very positive response from our customers, as did the collaborative product with the Kyoto green tea specialty brand Gion Tsujiri of the first quarter and the products jointly developed with three brands of Bake Inc. marketed in the second quarter. Among other products, the regular autumn items, Sweet Potato Donut, MISDO Halloween and Pon De Ring Chocolate all had a good response from customers and are becoming established products for the autumn/winter season. In addition, in the third quarter, the year-end lucky bag, a collaboration product with The Pokémon Company, was also a success and greatly contributed to higher sales.

Sales in other Food Group businesses declined overall, with a fall in sales at Pie Face pie shops, which saw a decrease in the number of locations, as well as our withdrawal from the ice cream business with the sale of all shares of Hachiya Dairy Products Co., Ltd., previously a consolidated subsidiary, in November 2021. This was despite an increase in sales at Katsu & Katsu pork cutlet restaurants.

iii. Other Businesses

Sales of consolidated subsidiaries in Japan increased, both at Duskin Healthcare Co., Ltd. (medical facility management services) and Duskin Kyoeki Co., Ltd. (leasing and insurance agency).

Among consolidated subsidiaries overseas, sales at Duskin Shanghai Co., Ltd. (rental and sale of dust control products in Shanghai, China) declined due to a substantial impact of the lockdown in Shanghai brought on by the resurgence of coronavirus. However, sales at Duskin Hong Kong Co., Ltd. (procurement of raw materials and equipment) increased due to the recovery in sales at Mister Donut shops overseas, and sales also rose at Big Apple Worldwide Holdings Sdn. Bhd. (operation of donut shops mainly in Malaysia). In addition, the weaker yen also contributed to the overall year-on-year sales growth.

As a result, sales of Other Businesses increased by 899 million yen (7.9%) from a year earlier to 12,307 million yen while operating profit decreased by 48 million yen (7.0%) to 637 million yen partly due to increased expenses at consolidated subsidiaries in Japan.

(2) Financial Position

Total assets at the end of the third quarter (as of December 31, 2022) amounted to 195,185 million yen, a decrease of 2,869 million yen from the end of the previous fiscal year. This was mainly due to increases of 9,105 million yen in investment securities, 3,186 million yen in accounts receivable - other and 1,800 million yen in notes and accounts receivable - trade, and contract assets, despite decreases of 14,909 million yen in securities, 1,686 million yen in cash and deposits and 1,031 million yen in software.

Liabilities were 42,523 million yen, a decrease of 4,505 million yen from the end of the previous fiscal year. This was mainly due to an increase of 1,254 million yen in notes and accounts payable - trade, despite decreases of 1,766 million yen in provision for bonuses, 1,558 million yen in income taxes payable, 1,483 million yen for accounts payable - other and 1,135 million yen in other current liabilities.

Net assets were 152,661 million yen, an increase of 1,635 million yen from the end of the previous fiscal year. This was mainly due to an increase of 1,194 million yen in treasury shares despite an increase of 2,939 million yen in retained earnings. The increase in treasury shares was mainly due to the Company's acquisition of treasury shares.

(3) Forecast

No revisions have been made to the forecast for consolidated and non-consolidated results of operations for FY2022 (April 1, 2022 - March 31, 2023) that was announced on May 13, 2022. We will promptly disclose any revisions to our earnings forecasts.

2. Consolidated Financial Statements

(1) Consolidated Balance Sheets

Millions of yen

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and deposits	23,360	21,673
Notes and accounts receivable - trade, and contract assets	12,266	14,066
Lease receivables and investments in leases	1,056	1,014
Securities	30,604	15,695
Merchandise and finished goods	8,662	9,085
Work in process	207	292
Raw materials and supplies	1,541	2,220
Accounts receivable - other	4,994	8,180
Other	1,426	1,858
Allowance for doubtful accounts	-17	-20
Total current assets	84,102	74,068
Non-current assets		
Property, plant and equipment		
Buildings and structures	44,362	44,853
Accumulated depreciation	-29,528	-30,332
Buildings and structures, net	14,834	14,520
Machinery, equipment and vehicles	25,123	25,769
Accumulated depreciation	-17,855	-18,541
Machinery, equipment and vehicles, net	7,268	7,228
Land	22,439	22,439
Construction in progress	325	244
Other	15,399	15,668
Accumulated depreciation	-10,791	-11,259
Other, net	4,607	4,409
Total property, plant and equipment	49,474	48,842
Intangible assets		
Goodwill	270	270
Software	6,481	5,450
Other	1,393	1,969
Total intangible assets	8,146	7,690
Investments and other assets		
Investment securities	46,176	55,282
Retirement benefit asset	2,348	2,328
Deferred tax assets	1,601	908
Guarantee deposits	5,340	5,298
Other	884	785
Allowance for doubtful accounts	-19	-19
Total investments and other assets	56,331	64,584
Total non-current assets	113,952	121,117
Total assets	198,055	195,185

Millions of yen

	As of March 31, 2022	As of December 31, 2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	6,963	8,217
Income taxes payable	2,359	801
Provision for bonuses	3,879	2,112
Asset retirement obligations	14	7
Accounts payable - other	9,136	7,652
Guarantee deposit received for rental products	9,058	9,180
Other	6,594	5,458
Total current liabilities	38,005	33,431
Non-current liabilities		
Long-term borrowings	1,530	1,321
Retirement benefit liability	5,991	6,169
Asset retirement obligations	611	599
Long-term guarantee deposits	873	983
Long-term accounts payable - other	10	9
Deferred tax liabilities	5	7
Other	0	0
Total non-current liabilities	9,023	9,092
Total liabilities	47,029	42,523
Net assets		
Shareholders' equity		
Share capital	11,352	11,352
Capital surplus	11,091	11,088
Retained earnings	122,401	125,340
Treasury shares	-4,219	-5,414
Total shareholders' equity	140,625	142,367
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,195	7,557
Deferred gains or losses on hedges	-0	-0
Foreign currency translation adjustment	34	386
Remeasurements of defined benefit plans	2,805	1,959
Total accumulated other comprehensive income	10,035	9,902
Share acquisition rights	59	49
Non-controlling interests	305	342
Total net assets	151,026	152,661
Total liabilities and net assets	198,055	195,185

(2) Consolidated Statements of Income and Statements of Comprehensive Income

Consolidated statements of income

Millions of yen

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	123,294	128,180
Cost of sales	66,275	70,129
Gross profit	57,018	58,051
Selling, general and administrative expenses	46,708	49,030
Operating profit	10,310	9,020
Non-operating income		
Interest income	105	121
Dividend income	334	366
Rental income from facilities	130	135
Commission income	197	193
Share of profit of entities accounted for using equity method	388	555
Subsidy income	354	95
Other	474	788
Total non-operating income	1,985	2,255
Non-operating expenses		
Interest expenses	0	0
Rental expenses on facilities	82	84
Other	68	132
Total non-operating expenses	151	217
Ordinary profit	12,144	11,058
Extraordinary income		
Gain on sale of non-current assets	1	3
Other	1	—
Total extraordinary income	2	3
Extraordinary losses		
Loss on sale of non-current assets	0	1
Loss on abandonment of non-current assets	42	30
Impairment losses	—	30
Provision of reserves for losses on liquidation of subsidiaries and affiliates	—	26
Loss on sale of shares of subsidiaries and associates	288	—
Other	11	—
Total extraordinary losses	342	89
Profit before income taxes	11,804	10,971
Income taxes	3,428	3,331
Profit	8,375	7,640
Profit attributable to non-controlling interests	32	46
Profit attributable to owners of parent	8,343	7,594

Consolidated statements of comprehensive income

Millions of yen

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	8,375	7,640
Other comprehensive income		
Valuation difference on available-for-sale securities	-1,048	374
Foreign currency translation adjustment	87	242
Remeasurements of defined benefit plans, net of tax	296	-847
Share of other comprehensive income of entities accounted for using equity method	132	105
Total other comprehensive income	-532	-124
Comprehensive income	7,843	7,515
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,809	7,461
Comprehensive income attributable to non-controlling interests	34	54

(3) Notes to Consolidated Financial Statements

Notes relating to going concern assumption

None

Notes on significant changes in shareholders' equity

In accordance with the resolution passed at the November 8, 2022 Board of Directors meeting, Duskin has conducted a stock repurchase totaling 536,600 shares. As a result—and including increases/decreases due to the disposal of company shares held by the Duskin Employee Stock Ownership Plan Trust Account, treasury shares increased 1,194 million yen through the third quarter of the current consolidated fiscal year, and treasury shares totaled 5,414 million yen as of December 31, 2022.

Changes in accounting policies

Application of Implementation Guidance on Accounting Standard for Fair Value Measurement

The Company has applied Implementation Guidance on Accounting Standard for Fair Value Measurement (ASBJ Guidance No. 31, June 17, 2021; hereinafter referred to as “Implementation Guidance on Fair Value Measurement Accounting Standard”) from April 1, 2022. The new accounting policy stipulated in Implementation Guidance on Fair Value Measurement Accounting Standard has been applied prospectively, in accordance with the transitional treatment prescribed under Paragraph 27-2 of Implementation Guidance on Fair Value Measurement Accounting Standard. This change has had no effect on the consolidated financial statements.

Segment Information and Other Information

Segment information

I Nine-month period (April 1, 2021 to December 31, 2021)

1. Sales, income or losses by reportable business segment, and breakdown of revenue

						Millions of yen
	Direct Selling Group	Food Group	Other Businesses ¹	Total	Adjustment ²	Consolidated total ³
Sales						
Clean Service businesses	60,324	-	-	60,324	-	60,324
Care Service businesses	10,603	-	-	10,603	-	10,603
Mister Donut business	-	29,957	-	29,957	-	29,957
Other	10,681	2,193	7,775	20,649	-	20,649
Revenue from contracts with customers	81,608	32,150	7,775	121,534	-	121,534
Other revenue	-	-	1,760	1,760	-	1,760
To outside customers	81,608	32,150	9,535	123,294	-	123,294
Intersegment sales and transfers	477	8	1,872	2,359	-2,359	-
Total	82,086	32,159	11,408	125,654	-2,359	123,294
Segment income (loss)	9,985	3,231	685	13,902	-3,592	10,310

Notes: 1. Other Businesses are comprised of the businesses that are not categorized in reportable business segments, including office equipment and vehicle leasing, insurance agent services, hospital management services and overseas businesses.
2. Segment income (loss) adjustments of -3,592 million yen include a 101 million yen elimination for intersegment sales and transfers and -3,694 million yen of corporate expenses that cannot be allocated to a particular reportable business segment.
3. Segment income (loss) has been adjusted for consistency with operating profit that is shown in the quarterly consolidated statements of income.

2. Impairment loss of non-current assets or goodwill by reportable business segment

Significant impairment loss on non-current assets

None

Significant change in the amount of goodwill

None

The amortization of goodwill during the first nine months of FY2022 and the balance of goodwill at the end of the third quarter are as follows:

						Millions of yen
	Direct Selling Group	Food Group	Other Businesses	Eliminations or corporate	Consolidated total	
Amortization	104	10	7	-	121	
Balance*	228	32	52	-	313	

*Goodwill at the end of the third quarter includes 213 million yen of goodwill in the Direct Selling Group and 32 million yen of goodwill in the Food Group resulting from the purchase by Duskin and its subsidiaries of the business operations of several franchisees and 52 million yen of goodwill in Other Businesses for Big Apple Worldwide Holdings Sdn. Bhd., which was acquired in February 2017.

Significant gains on negative goodwill

None

II Nine-month period (April 1, 2022 to December 31, 2022)

1. Sales, income or losses by reportable business segment, and breakdown of revenue

Millions of yen

	Direct Selling Group	Food Group	Other Businesses ¹	Total	Adjustment ²	Consolidated total ³
Sales						
Clean Service businesses	60,934	-	-	60,934	-	60,934
Care Service businesses	10,342	-	-	10,342	-	10,342
Mister Donut business	-	34,129	-	34,129	-	34,129
Other	10,993	1,331	8,746	21,071	-	21,071
Revenue from contracts with customers	82,270	35,461	8,746	126,478	-	126,478
Other revenue	-	-	1,702	1,702	-	1,702
To outside customers	82,270	35,461	10,448	128,180	-	128,180
Intersegment sales and transfers	515	12	1,858	2,386	-2,386	-
Total	82,785	35,473	12,307	130,567	-2,386	128,180
Segment income (loss)	7,812	4,539	637	12,990	-3,969	9,020

Notes: 1. Other Businesses are comprised of the businesses that are not categorized in reportable business segments, including office equipment and vehicle leasing, insurance agent services, hospital management services and overseas businesses.
2. Segment income (loss) adjustments of -3,969 million yen include a 32 million yen elimination for intersegment sales and transfers and -4,002 million yen of corporate expenses that cannot be allocated to a particular reportable business segment.
3. Segment income (loss) has been adjusted for consistency with operating profit that is shown in the quarterly consolidated statements of income.

2. Impairment loss of non-current assets or goodwill by reportable business segment

Significant impairment loss on non-current assets

None

Significant change in the amount of goodwill

None

The amortization of goodwill during the first nine months of FY2022 and the balance of goodwill at the end of the second quarter are as follows:

Millions of yen

	Direct Selling Group	Food Group	Other Businesses	Eliminations or corporate	Consolidated total
Amortization	66	10	8	-	85
Balance*	202	18	49	-	270

* Goodwill at the end of the third quarter includes 194 million yen of goodwill in the Direct Selling Group and 18 million yen of goodwill in the Food Group resulting from the purchase by Duskin and its subsidiaries of the business operations of several franchisees and 49 million yen of goodwill in Other Businesses for Big Apple Worldwide Holdings Sdn. Bhd., which was acquired in February 2017.

Significant gains on negative goodwill

None